



Friday, February 28, 2020, 1:00 p.m. E.S.T.

SVWDB Adult and Dislocated Worker RFP

Pre-proposal Conference Call Questions

Q. The RFP is confusing regarding the letters of support that are required. What letters of support are required?

A. Offeror is required to provide two letters of support from providers that can be added to the SVWDB Provider Network, so the letters must come from two providers that would provide services in the SVWDB service region. Providers should be from one of the focus areas and provide free services for work skills, life management, health, or legal services.

Offeror is required to submit two letters of support from employers who they have a history of working with that can be added to the SVWDB Employer Network, so the letters must come from two employers located in the SVWDB service region.

Strong letters of support should include the commitment of the provider and the employer to work with the Offeror, the purpose of the proposed partnership, history of working with the partner, the roles and responsibilities of the Offeror and the partner, and the value or outcome of the partner's contribution.

Reference letters from past or current contracts awarded by Local Workforce Development Boards in Virginia are not required. References are required for all current contracts awarded to the Offeror for WIOA Title I services in Virginia.